



Reality Based Training  
**JUST GOT REAL™**

## COST BENEFIT ANALYSIS *Large Agency (more than 1000 officers)*

### INITIAL PURCHASE

Assumptions Non Lethal Training Ammunition:

- Non-lethal training ammunition prices based on average cost of most popular brands using 2014 LE pricing
- Mandatory Protective Gear (full face, throat and groin protection) average cost \$300/person
- Initial purchase = fifty (50) full sets of protective gear, twenty (20) student and eight (8) role player training weapons, fifty (50) cases of 9mm, ten (10) cases of 5.56mm, and five (5) cases of .38
- Ongoing annual cost of fifty (50) cases of 9mm, ten (10) cases of 5.56mm and five (5) cases of .38

NON-LETHAL TRAINING AMMUNITION	
Mandatory Protective Gear	\$15,000
Training Weapon Conversion Kits & Additional Gear	\$17,940
Non-Lethal Training Ammunition	\$45,190
<b>INITIAL PURCHASE - NON-LETHAL TRAINING AMMUNITION</b>	<b>\$78,130</b>

Assumptions for StressVest®:

- Initial purchase of twenty six (26) StressVests® (twenty (20) student and six (6) role players) and twenty (20) dedicated dry fire pistols and six (6) dry fire laser inserts

STRESSVEST®	
StressVests®	\$71,474
Training Weapon Conversion Kits & Additional Gear	\$8,974
<b>INITIAL PURCHASE - STRESSVEST®</b>	<b>\$80,448</b>

### OUTGOING ANNUAL COST

	1 Year	5 Years	10 Years
<b>NON-LETHAL TRAINING AMMUNITION</b>	<b>\$45,190</b>	<b>\$225,950</b>	<b>\$451,900</b>
<b>STRESSVEST®</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>

## COST SAVING SUMMARY

- StressVest®
- Non-Lethal Training Ammunition

